

Certificate in Coaching for High-Impact Leadership



Welcome to

Coaching for High-Impact Leadership

Earn 10 PD Hours

This course is designed for leaders, managers, and professionals looking to adopt a coaching style of leadership. Participants will learn how to empower teams, enhance performance, and drive growth through effective coaching techniques.

The learning approach and methodology includes an interactive environment with the capacity to create engagement through discussion. There is storytelling to bring skills and knowledge to life for participants. There is an overall self-discovery and experiential learning process involved.

Topics Include:

- Foundations of Coaching Leadership
- Core Coaching Skills for Leaders
- Coaching for Performance and Development
- Building a Coaching Culture in Organizations

Delivery Methods:

Virtual Instructor Led Learning

Key Takeaways

By the end of this program, participants will:

- Understand and apply the coaching style of leadership.
- Enhance their ability to lead through influence rather than authority.
- Develop core coaching skills like questioning, active listening, and feedback.
- Create a coaching culture that drives engagement and performance.
- Gain confidence in delivering coaching conversations in various leadership scenario.

Who Will Benefit

CPA leaders, managers and professionals looking to adopt a coaching style of leadership.

Earn a Digital Badge



Our new collection of digital badges can be earned through the completion of any of our certificate programs offered in our professional development catalogue. Collect these digital badges to add to your website, social profiles, email signature and more. These badges are an easy way to visually communicate your skills and accomplishments to your peers and network. Digital badges will be awarded based on course completion requirements.

Certificate Outline

Please note session topic distribution may change depending on course delivery method.

Day 1

Module 1

Foundations of Coaching Leadership

- Understanding the coaching mindset vs. traditional leadership styles.
- The neuroscience of coaching and leadership effectiveness.
- Group Reflection Exercise – Identify key leadership moments and how coaching could have changed the outcome.

Module 2

Core Coaching Skills for Leaders

- The GROW model for coaching conversations.
- Active listening, powerful questioning, and feedback techniques.
- Emotional intelligence in coaching.
- Role-play coaching conversations in small groups.

Day 2

Module 3

Coaching for Performance & Development

- Coaching vs. performance management.
- Setting goals that inspire ownership and accountability.
- Overcoming resistance and difficult coaching situations.

Module 4

Building a Coaching Culture in Organizations

- Embedding coaching into organizational leadership.
- Scaling coaching through teams and peer coaching.



Day 3

Group Coaching Session 1

- Opportunity to support participants with application of learning, follow upon homework assignment and personal commitments.
- Peer coaching practice.
- Support group in embedding learning and best practices in their day-to-day roles.

Day 4

Group Coaching Session 2

- Opportunity to support participants with application of learning, follow upon homework assignment and personal commitments.
- Peer coaching practice.
- Support group in embedding learning and best practices in their day-to-day roles.



Attendance Requirements

To earn your CPD hours and Digital Badge you must attend **3 of 4 live sessions**. We understand that sometimes unplanned absences happen. Please reach out to our [Operations Team](#) if you're unable to attend a session as scheduled.



ABOUT YOUR INSTRUCTORS

Joanne Trotta

Joanne Trotta, is the Founder & Managing Partner of Leaders Edge Inc. who offers leadership development, specialized training, coaching, and consulting services to medium to large companies worldwide. Capitalizing on Joanne's 20+ years of corporate experience in Telecommunications and Energy & Services, she helps organizations achieve success, whether it is selling more products & services, cultivating the right culture and leadership competencies, driving improvements in employee engagement, customer satisfaction and bottom-line results. She is known for her ability to connect with people, and deals with challenges and opportunities head on that lead to sustainable change for her clients. Joanne is a trusted advisor, partner and leadership coach who uses her extensive hands-on experience and expertise to help her clients strengthen the caliber of their human capital, resolve business issues, and capitalize on opportunities.

Need Approval to Attend?

If you need approval to attend the session, please fill out the [Employer Request Letter](#).

Have Questions? Speak to an Advisor.

To speak to one of our advisors, please fill out this [form](#).